

Beausoleil First Nation
Consolidated Financial Statements
For the year ended March 31, 2020

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Management's Responsibility for the Financial Statements

The accompanying consolidated financial statements of Beausoleil First Nation are the responsibility of management and have been approved by Chief and Council.

These consolidated financial statements have been prepared by management in accordance with Canadian public sector accounting standards prescribed for governments as recommended by the Public Sector Accounting Board. Management is responsible for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

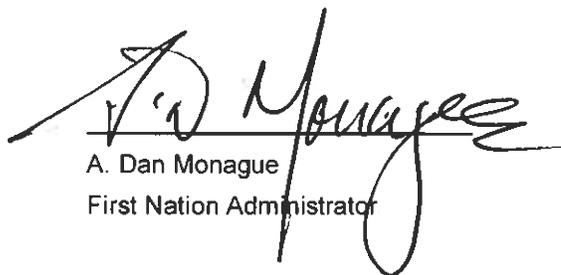
Chief and Council are responsible for ensuring that management fulfills its responsibilities for financial reporting and internal control and is ultimately responsible for reviewing and approving the consolidated financial statements.

The external auditors, BDO Canada LLP, conduct an audit, in accordance with Canadian generally accepted auditing standards, and express their opinion on the consolidated financial statements. The external auditors have access to financial management of Beausoleil First Nation and meet when required.

On behalf of Beausoleil First Nation:



Guy Monague
Chief



A. Dan Monague
First Nation Administrator

December 9, 2020



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Independent Auditor's Report

To Chief and Council of Beausoleil First Nation

Opinion

We have audited the consolidated financial statements of Beausoleil First Nation (the "First Nation"), which comprise the consolidated statement of financial position as at March 31, 2020, and the consolidated statements of operations and accumulated surplus, change in net financial assets, and cash flows for the year then ended, and notes to the consolidated financial statements, including a summary of significant accounting policies.

In our opinion, the accompanying consolidated financial statements present fairly, in all material respects, the financial position of the First Nation as at March 31, 2020, and its results of operations, its change in net financial assets and its cash flows for the year then ended in accordance with Canadian public sector accounting standards.

Basis for Opinion

We conducted our audit in accordance with Canadian generally accepted auditing standards. Our responsibilities under those standards are further described in the *Auditor's Responsibilities for the Audit of the Financial Statements* section of our report. We are independent of the First Nation in accordance with the ethical requirements that are relevant to our audit of the financial statements in Canada, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Responsibilities of Management and Those Charged with Governance for the Consolidated Financial Statements

Management is responsible for the preparation and fair presentation of these consolidated financial statements in accordance with Canadian public sector accounting standards, and for such internal control as management determines is necessary to enable the preparation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the consolidated financial statements, management is responsible for assessing the First Nation's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the First Nation or to cease operations, or has no realistic alternative but to do so.

Those charged with governance are responsible for overseeing the First Nation's financial reporting process.

Auditor's Responsibility for the Audit of the Consolidated Financial Statements

Our objectives are to obtain reasonable assurance about whether the consolidated financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with Canadian generally accepted auditing standards will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these consolidated financial statements.

As part of an audit in accordance with Canadian generally accepted auditing standards, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the consolidated financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the First Nation's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the First Nation's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the consolidated financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the First Nation to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the consolidated financial statements, including the disclosures, and whether the consolidated financial statements represent the underlying transactions and events in a manner that achieves fair presentation.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

BDO Canada LLP

Chartered Professional Accountants, Licensed Public Accountants
Bracebridge, Ontario
December 9, 2020

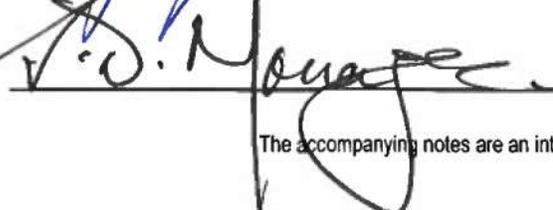
**Beausoleil First Nation
Consolidated Statement of Financial Position**

March 31	2020	(Note 2) 2019
Financial assets		
Cash and cash equivalents (Note 3)	\$ 75,671,034	\$149,862,905
Trust funds held by federal government (Note 4)	1,717	64,294
Accounts receivable (Note 5)	1,036,466	556,663
Due from government (Note 6)	2,615,048	1,981,970
Loans receivable (Note 7)	42,569	79,510
Portfolio investments (Note 8)	78,002,969	4,629,456
	157,369,803	157,174,798
Liabilities		
Accounts payable and accrued liabilities (Note 10)	5,749,338	1,139,667
Deferred payouts - minors (Note 11)	1,858,655	985,910
Due to government (Note 12)	668,491	576,307
Deferred revenue (Note 13)	8,817,405	11,486,562
Long-term debt (Note 14)	5,047,547	1,916,481
Solid waste closure and post-closure liabilities (Note 15)	2,454,329	2,397,493
	24,595,765	18,502,420
Net financial assets	132,774,038	138,672,378
Non-financial assets		
Tangible capital assets (Note 17)	44,615,123	32,181,467
Prepaid expenses	207,046	99,482
	44,822,169	32,280,949
Accumulated surplus	\$177,596,207	\$170,953,327

Contingent Liabilities (Note 18)
Trust Under Administration (Note 20)
Commitments (Note 22)
Subsequent Event (Note 23)

On behalf of Beausoleil First Nation:





Chief

First Nation Administrator

The accompanying notes are an integral part of these financial statements

Beausoleil First Nation

Consolidated Statement of Operations and Accumulated Surplus

For the year ended March 31	(Note 21) Budget 2020	2020	(Note 2) 2019
Revenue			
Federal government transfers (Note 19)	\$ 20,020,058	\$ 10,846,529	\$109,545,879
Provincial government transfers (Note 19)	6,639,378	6,477,633	71,578,803
Nookmis Trust revenue	6,650,053	3,058,429	6,969,274
Ontario First Nation Limited Partner	1,560,000	1,649,417	1,862,924
User fees	899,395	926,392	946,616
Other	24,686,746	10,379,541	7,948,032
	60,455,630	33,337,941	198,851,528
Expenses			
Administration and governance	4,694,087	5,765,943	50,906,384
Education	5,719,951	5,086,502	5,065,426
Health services	2,362,630	2,467,749	2,234,605
Social and community services	1,407,515	2,504,199	2,392,095
Housing	893,848	1,393,957	1,193,295
Infrastructure and community property	2,356,780	3,102,887	2,873,442
Employment and economic development	740,343	565,838	579,870
Transportation	2,918,600	2,782,342	2,299,746
Lands	379,140	423,170	400,365
Emergency services	1,676,786	1,846,222	1,525,134
Reserve and other	71,710	756,252	759,736
	23,221,390	26,695,061	70,230,098
Annual surplus	37,234,240	6,642,880	128,621,430
Accumulated surplus, beginning of year	170,953,327	170,953,327	42,331,897
Accumulated surplus, end of year	\$208,187,567	\$177,596,207	\$170,953,327
Segmented Information (Note 25)			

Beausoleil First Nation
Consolidated Statement of Change in Net Financial Assets

For the year ended March 31	(Note 21) Budget 2020	2020	2019
Annual surplus	\$ 37,234,240	\$ 6,642,880	\$128,621,430
Acquisition of tangible capital assets	(40,237,566)	(14,266,002)	(5,142,702)
Amortization of tangible capital assets	-	1,832,346	1,771,315
Loss on disposal of tangible capital assets	-	-	143,873
	(3,003,326)	(5,790,776)	125,393,916
Use (purchase) of prepaid expenses	-	(107,564)	127,128
Increase (decrease) in net financial assets	(3,003,326)	(5,898,340)	125,521,044
Net financial assets, beginning of year	138,672,378	138,672,378	13,151,334
Net financial assets, end of year	\$135,669,052	\$132,774,038	\$138,672,378

Beausoleil First Nation Consolidated Statement of Cash Flows

For the year ended March 31	2020	(Note 2) 2019
Operating transactions		
Annual surplus	\$ 6,642,880	\$128,621,430
Items not involving cash:		
Amortization of tangible capital assets	1,832,346	1,771,315
Accretion expense related to solid waste closure and post-closure liabilities	56,836	26,837
Loss on disposal of tangible capital assets	-	143,873
Changes in non-cash operating balances:		
Accounts receivable	(479,803)	(348,286)
Due from government	(633,078)	345,322
Prepaid expenses	(107,564)	127,128
Accounts payable and accrued liabilities	4,609,671	(737,036)
Due to government	92,184	305,029
Deferred revenue	(2,669,157)	6,237,218
Cash provided by operating transactions	9,344,315	136,492,830
Capital transactions		
Acquisition of tangible capital assets	(14,266,002)	(5,142,702)
Investing transactions		
Decrease (increase) in investments	99,274	(4,569,813)
Increase in investments - Williams Treaty Settlement Trust	(73,472,787)	-
Change in funds held in trust by federal government	62,577	(4,854)
Decrease in loans receivable	36,941	24,616
Cash provided by investing transactions	(73,273,995)	(4,550,051)
Financing transaction		
Proceeds from issuance of long-term debt	3,298,515	-
Repayment of long-term debt	(167,449)	(161,421)
Deferred payouts - minors	872,745	-
Increase (decrease) in cash and cash equivalents	(74,191,871)	126,638,656
Cash and cash equivalents, beginning of year	149,862,905	23,224,249
Cash and cash equivalents, end of year	\$ 75,671,034	\$149,862,905

The accompanying notes are an integral part of these financial statements

Beausoleil First Nation

Notes to Consolidated Financial Statements

March 31, 2020

1. Summary of Significant Accounting Policies

a) Nature of Organization

Beausoleil First Nation (the "First Nation") provides government type services such as education, health and social services, economic development, emergency services, transportation, housing, lands and other general government services.

The First Nation is exempt from income tax.

b) Basis of Accounting

These consolidated financial statements have been prepared in accordance with Canadian public sector accounting standards prescribed for governments as recommended by the Public Sector Accounting Board of Chartered Professional Accountants of Canada (CPA Canada).

c) Reporting Entity

The reporting entity includes the First Nation and all entities that are controlled by the First Nation. All controlled entities are consolidated in the First Nation's financial statements according to the First Nation's percentage ownership. Inter-organizational balances and transactions are eliminated upon consolidation. Entities fully consolidated in the First Nation's financial statements include:

Williams Treaty Settlement Trust	- 100%
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d) Cash and Cash Equivalents

Cash and cash equivalents consist of cash on hand, bank balances and guaranteed investment certificates having a maturity of less than three months from the date of acquisition which are held for the purpose of meeting short-term cash commitments.

e) Portfolio Investments

Portfolio investments are recorded at cost. Portfolio investments are written down where there has been a loss in value that is other than a temporary decline.

f) Tangible Capital Assets

Tangible capital assets are recorded at cost less accumulated amortization. Cost includes all costs directly attributable to acquisition or construction of the tangible capital asset including transportation costs, installation costs, design and engineering fees, legal fees and site preparation costs. Contributed tangible capital assets are recorded at fair value at the time of the donation, with a corresponding amount recorded as revenue. Amortization is recorded on a straight-line basis over the estimated life of the tangible capital asset commencing once the asset is available for productive use as follows:

Land improvements	10 to 30 years
Buildings	30 to 50 years
Infrastructure	25 to 60 years
Machinery and equipment	4 to 25 years
Furniture, computers and fixtures	3 to 20 years
Assets under construction	-

Beausoleil First Nation Notes to Consolidated Financial Statements

March 31, 2020

1. Summary of Significant Accounting Policies (continued)

Tangible Capital Assets (continued)

Tangible capital assets are written down when conditions indicate that they no longer contribute to the First Nation's ability to provide goods and services, or when the value of future economic benefits associated with the tangible capital assets are less than their net book value. The net write-downs are accounted for as expenses in the statement of operations.

Certain assets which have historical or cultural value, including works of art, historical documents and historical and cultural artifacts, are not recognized as tangible capital assets.

Assets under construction are not amortized until the asset is available to be put into service.

g) Landfill Closure and Post-Closure Accrual

The estimated costs to close and maintain solid waste landfill sites are based on estimated future expenses in current dollars, discounted, adjusted for estimated inflation, and are charged to expense as the landfill site's capacity is used.

h) Pension Plan

The First Nation is an employer member of The Canada Life Insurance Company, which is a defined contribution pension plan. The Pension Committee, representing plan members and employers, is responsible for overseeing the management of the pension plan, including investment of the assets and administration of the benefits. The First Nation records as pension expense the current service cost.

i) Revenue Recognition

Revenues are recognized in the period in which the transactions or events occurred that gave rise to the revenues. All revenues are recorded on an accrual basis.

Government transfers are recognized as revenues when the transfer is authorized and any eligibility criteria are met, except to the extent that transfer stipulations give rise to an obligation that meets the definition of a liability. Transfers are recognized as deferred revenue when transfer stipulations give rise to a liability. Transfer revenue is recognized in the statement of operations as the stipulated liabilities are settled.

Contributions, other than government transfers, are deferred when restrictions are placed on their use by the contributor, and are recognized as revenue when used for the specific purpose.

Revenue related to fees or services received in advance of the fee being earned or the service is performed is deferred and recognized when the fee is earned or service performed.

Beausoleil First Nation Notes to Consolidated Financial Statements

March 31, 2020

2. Comparative Information

Certain figures in the prior year have been reclassified for comparative purposes.

3. Cash and Cash Equivalents

Cash and cash equivalents are comprised of the following:

	2020	(Note 2) 2019
Externally restricted		
CMHC replacement and operating reserves	\$ 318,062	\$ 175,938
Internally restricted		
OFNLP	2,623,305	3,048,503
Per capita distributions	3,083,916	19,510,914
Nookmis Trust	6,798,414	14,910,011
Williams Treaty Settlement Trust	42,839,228	99,308,140
Unrestricted		
Operating	2,987,728	12,006,091
Other	17,020,381	903,308
Total cash	\$ 75,671,034	\$ 149,862,905

Under the terms of an agreement with Canada Mortgage and Housing Corporation, Beausoleil First Nation must set aside funds annually for the repair, maintenance and replacement of assets. These funds are to be held in a separate bank account and invested only in accounts or instruments insured by the Canada Deposit Insurance Corporation or as otherwise approved by the Canada Mortgage and Housing Corporation with any interest earned to be credited as revenue to the Replacement Reserve Fund.

4. Trust Funds held by Federal Government

	Balance March 31, 2019	2020 Additions	2020 Withdrawals	Balance March 31, 2020
Revenue	\$ 61,450	\$ 1,717	\$ 61,450	\$ 1,717
Capital	2,844	-	2,844	-
	\$ 64,294	\$ 1,717	\$ 64,294	\$ 1,717

The trust funds arise from monies derived from capital or revenue sources as outlined in Section 62 of the Indian Act. These funds are held in trust in the Consolidated Revenue Fund of the Government of Canada. The management of these funds is primarily governed by Sections 63 to 69 of the Indian Act.

Beausoleil First Nation
Notes to Consolidated Financial Statements

March 31, 2020

5. Accounts Receivable

	2020	2019
Due from members:		
Rent	\$ 219,035	\$ 173,720
Social Housing - rent	175,469	132,952
Due from others:		
Services - non members	1,032,470	555,514
	1,426,974	862,186
Less impairment allowance	(390,508)	(305,523)
Total accounts receivable	\$ 1,036,466	\$ 556,663

6. Due from Government

	2020	2019
Federal government		
Indigenous Services Canada	\$ 202,595	\$ 682,474
Canada Mortgage and Housing Corporation	96,181	126,257
HST	128,877	281,799
Provincial government	2,187,395	891,440
	\$ 2,615,048	\$ 1,981,970

7. Loans Receivable

	2020	2019
Mortgages to members, bearing various rates and various repayment terms	\$ 486,491	\$ 459,941
Other loans to members, bearing various rates and various repayment terms	139,901	156,528
	626,392	616,469
Less valuation allowance	(583,823)	(536,959)
	\$ 42,569	\$ 79,510

Beausoleil First Nation
Notes to Consolidated Financial Statements

March 31, 2020

8. Portfolio Investments

	2020	(Note 2) 2019
Investments held by TD Waterhouse, fixed income securities, interest rate of 4%, market value of \$62,222 (2019 - \$62,832)	\$ 59,644	\$ 59,644
Investments held by TD Waterhouse, mutual funds, market value of \$911,759 (2019 - \$1,369,232)	975,216	1,368,615
Investments held by TD Waterhouse, foreign mutual funds, market value of \$2,143,823 (2019 - \$2,642,620)	2,095,271	2,519,455
Investments held by TD Waterhouse, equity securities, market value of \$1,275,642 (2019 - \$654,047)	1,294,959	633,981
Investments held by TD Waterhouse, foreign equity securities, market value of \$76,522 (2019 - \$53,800)	105,092	47,761
	4,530,182	4,629,456
Restricted Assets of Williams Treaty Settlement Trust		
Investments held by TD Canada Trust, fixed income securities, market value of \$26,513,479	26,795,694	-
Investments held by TD Canada Trust, equity securities, market value of \$42,597,821	45,071,993	-
Investments held by TD Canada Trust, other securities, market value of \$1,605,100	1,605,100	-
	73,472,787	-
Total portfolio investments	\$ 78,002,969	\$ 4,629,456

9. Credit Facility

The First Nation has arranged for credit facilities at Meridian Credit Union which include the following:

- (a) \$500,000 credit facility available to fund operating requirements, which was unutilized as of March 31, 2020 and March 31, 2019.

This loan is secured by a general security agreement.

Beausoleil First Nation
Notes to Consolidated Financial Statements

March 31, 2020

10. Accounts Payable and Accrued Liabilities

	2020	(Note 2) 2019
Trade payables	\$ 1,096,583	\$ 469,885
Accrued salaries and benefits payable	838,562	505,362
Other accrued liabilities	3,814,193	164,420
	\$ 5,749,338	\$ 1,139,667

11. Deferred Payouts - Minors

Under the Niigaaning Gchi Mnissing Trust Agreement amounts owed to minor beneficiaries are held in trust until the band member reaches 18 years of age. Under the Williams Treaty Settlement Trust Agreement amounts owed to minor beneficiaries are held in trust until the band member reaches 21 years of age. As a result, these allocated amounts are set up as a liability.

12. Due to Government

	2020	2019
Federal government	\$ 337,311	\$ 353,065
Provincial government	331,180	223,242
	\$ 668,491	\$ 576,307

13. Deferred Revenue

	Balance March 31, 2019	2020 Funding Received	2020 Revenue Recognized	Balance March 31, 2020
Government:				
Federal	\$ 11,347,555	\$ 6,960,898	\$ 9,922,575	\$ 8,385,878
Provincial	44,763	4,577,942	4,269,729	352,976
	11,392,318	11,538,840	14,192,304	8,738,854
Other:				
Unearned fees	94,244	818,164	833,857	78,551
	\$ 11,486,562	\$ 12,357,004	\$ 15,026,161	\$ 8,817,405

**Beausoleil First Nation
Notes to Consolidated Financial Statements**

March 31, 2020

14. Long-term Debt

	2020	2019
Mortgage payable \$1,293 monthly including principal and interest, bearing interest at 0.94% per annum due September 2020	\$ 7,733	\$ 23,093
Mortgage payable \$1,789 monthly including principal and interest, bearing interest at 1.43% per annum due April 2022	142,954	162,231
Mortgage payable \$6,044 monthly including principal and interest, bearing interest at 2.14% per annum due March 2024	277,858	343,681
Mortgage payable \$3,896 monthly including principal and interest, bearing interest at 1.43% per annum due April 2022	705,351	741,734
Mortgage payable \$2,815 monthly including principal and interest, bearing interest at 1.08% per annum due August 2020	618,805	645,742
Mortgage payable \$4,245 monthly including principal and interest, bearing interest at 2.06% per annum due January 2025	990,621	-
Mortgage payable \$9,537 monthly including principal and interest, bearing interest at 0.98% per annum due April 2025	1,516,200	-
First Nations Finance Authority loan payable of interest only, bearing interest at 2.40% per annum to per converted to a principal and interest mortgage in June 2020	829,500	-
First Nations Finance Authority debt reserve fund to be applied against the principal loan balance at the end of the term	(41,475)	-
	\$ 5,047,547	\$ 1,916,481

Anticipated annual principal repayments over the next five years and thereafter are due as follows:

Year	Amount
2021	\$ 1,068,362
2022	239,320
2023	243,118
2024	246,982
2025	177,656
Thereafter	3,072,109
	\$ 5,047,547

Beausoleil First Nation Notes to Consolidated Financial Statements

March 31, 2020

15. Solid Waste Closure and Post-Closure Liabilities

Solid waste closure and post-closure care requirements have been defined in accordance with industry standards and include final covering and landscaping of the landfill, removal of ground water and leachates, and ongoing environmental monitoring, site inspection and maintenance. The present value of the First Nation's estimated future liability for this expense is recognized as the landfill site's capacity is used. The liability and annual expense is calculated based on the ratio of utilization to total capacity of the landfill site and the discounted estimated cash flows associated with closure and post-closure activities. The reported liability as at year end was \$2,454,329 (2019 - \$2,397,493) and reflects a discount rate of 3.5% (2019 – 3.7%). The estimated total expenditures for landfill closure costs are approximately \$2,224,687 with annual post-closure care costs of approximately \$14,878 per year for 25 years.

The liability is based on estimates and assumptions related to events extending over the remaining life cycle of the landfill. The landfill had reached its capacity during 2008. As of March 31, 2020, the landfill has not been closed. There are no specific assets designated for these post-closure costs, though management believes that the current accumulated surplus will be sufficiently maintained to meet this liability. The estimated length of time needed for post-closure care is 25 years.

Management expects these future costs to be funded by ISC when incurred at a future date.

16. Pension Plan

The First Nation makes contributions to the Canada Life Insurance Company pension plan. This plan is a defined contribution plan. The First Nation matches employee contributions up to a maximum of 5% of the employees compensation. Employees have the choice of contributing up to 13% of their compensation to the plan. The retirement benefit for each employee is the amount that can be provided at retirement based on the accumulated contributions made on that individual's behalf and investment earnings on those contributions.

During the year, the First Nation contributed \$216,704 (2019 - \$197,826) to the defined contribution pension plan and is included in employee benefits in the statement of operations and accumulated surplus. There were no significant changes to the plan during the year.

**Beausoleil First Nation
Notes to Consolidated Financial Statements**

March 31, 2020

17. Tangible Capital Assets

	Cost				Accumulated Amortization				Net Book Value	
	Opening Balance	Additions	Disposals	Closing Balance	Opening Balance	Amortization	Disposals	Closing Balance	Total 2020	Total 2019
Land	\$ 388,000	\$ -	\$ -	\$ 388,000	\$ -	\$ -	\$ -	\$ -	\$ 388,000	\$ 388,000
Land Improvements	1,850,861	9,055	-	1,859,916	1,324,774	46,858	-	1,371,632	488,284	526,087
Buildings	32,198,666	7,444,263	-	39,642,929	12,794,046	884,080	-	13,678,126	25,964,803	19,404,620
Infrastructure	4,657,633	-	-	4,657,633	2,739,681	140,161	-	2,879,842	1,777,791	1,917,952
Machinery and equipment	9,610,602	682,214	-	10,292,816	6,761,762	662,034	-	7,423,796	2,869,020	2,848,840
Furniture, computers and fixtures	1,000,257	87,608	(161,001)	926,864	666,111	99,213	(161,001)	604,323	322,541	334,146
Assets under construction	6,761,822	6,042,862	-	12,804,684	-	-	-	-	12,804,684	6,761,822
Total	\$56,467,841	\$ 14,266,002	\$ (161,001)	\$70,572,842	\$ 24,286,374	\$ 1,832,346	\$ (161,001)	\$ 25,957,719	\$ 44,615,123	\$ 32,181,467

Beausoleil First Nation Notes to Consolidated Financial Statements

March 31, 2020

18. Contingent Liabilities

- a) The First Nation has guaranteed the mortgages of certain members totaling a maximum of approximately \$271,000. If it is determined that a loss is likely, a provision for loss is recorded. The provision is determined using the best estimates available and taking into consideration all known circumstances. A provision for loan losses is reviewed by management on an annual basis.
- b) The First Nation receives funding for various programs subject to government approval. Where differences exist between the government agency's net approved expenses and their actual net expenses, the resolution of these variances will be negotiated between the agency and the First Nation. Any resultant adjustments will be recognized in the year in which the changes are confirmed by the agency.
- c) Various claims have been filed or are pending against the First Nation for incidents which arose in the ordinary course of business. In the opinion of management, the outcome of the claims, now pending, is not determinable. Should any loss result from the resolution of these claims, such loss will be charged to operations in the year of resolution.

19. Government Transfers

	2020	(Note 2) 2019
Federal government transfers		
Operating		
Indigenous Services Canada:		
Fixed contribution	\$ 1,351,205	\$ 13,733,655
Flexible contribution	598,171	416,399
Grant	269,416	369,688
NFR Grant	4,139,400	-
Set contribution	223,087	127,975
Grant - Williams Treaty Settlement	-	99,360,000
Change in deferred balances	3,133,361	(8,960,888)
Change in prior years' accrued amounts	-	(143,527)
Health Canada	-	1,114,246
Canada Mortgage and Housing Corporation	291,928	285,695
Other	839,961	3,242,636
Total federal government transfers	10,846,529	109,545,879
Provincial government transfers		
Operating	6,477,633	5,338,803
Williams Treaty Settlement	-	66,240,000
Total provincial government transfers	6,477,633	71,578,803
Total government transfers	\$ 17,324,162	\$ 181,124,682

Beausoleil First Nation Notes to Consolidated Financial Statements

March 31, 2020

20. Trust Under Administration

On February 10, 2012, Her Majesty the Queen in Right of Canada ("Canada") signed the Coldwater-Narrows Settlement Agreement ("Settlement Agreement") with the Chippewas of Nawash Unceded First Nation and the Chippewa Tri-Council First Nations. Under the terms of the Settlement Agreement, Canada agreed to pay compensation to the Chippewas of Nawash Unceded First Nation and the Chippewa Tri-Council First Nations in respect of the surrender of the Coldwater-Narrows Reserve. As compensation for this settlement, Canada paid \$88,879,967 into a Trust Account governed by the Niigaaning Gchi Mniissing Trust Agreement ("Trust Agreement") established on December 14, 2012. Members of the Chippewa Tri-Council First Nations, which include the Beausoleil First Nation, gave assent and ratification to the terms of the Settlement Agreement and the Trust Agreement on April 14, 2012.

The Settlement Agreement required the Beausoleil First Nation to establish the Niigaaning Gchi Mniissing Trust ("the Trust") to hold the compensation and any income there from for the long term benefit of the Members of the Beausoleil First Nation as beneficiary.

The Trustees are required to administer the Trust in accordance with the Trust Agreement and the Investment Policy for the trust.

The year end of the Trust is December 31, 2019. Supplemental financial information is as follows:

	<u>2019</u>	<u>2018</u>
Financial assets	\$ 81,664,128	\$ 78,050,303
Financial liabilities	3,070,087	6,602,274
Trust equity	\$ 78,594,041	\$ 71,448,029
Revenue	\$ 3,593,235	\$ 7,184,511
Expenses	534,806	594,214
Surplus from operations	\$ 3,058,429	\$ 6,590,297

Beausoleil First Nation Notes to Consolidated Financial Statements

March 31, 2020

21. Budget

The Financial Plan (Budget) adopted by Chief and Council was not prepared on a basis consistent with that used to report actual results (Public Sector Accounting Standards). The budget was prepared on a modified accrual basis while Public Sector Accounting Standards require a full accrual basis. In addition, the budget expensed all tangible capital expenditures and mortgage payments rather than including amortization expense and interest expense respectively. As a result, the budget figures presented in the statements of operations and change in net financial assets represent the Financial Plan adopted by Chief and Council with adjustments as follows:

	<u>2020</u>
Financial Plan/Budget deficit for the year	\$ (3,167,775)
Add:	
Capital expenditures	40,237,566
Principal payments toward long-term debt	<u>167,449</u>
Budget surplus per statement of operations	<u>\$ 37,237,240</u>

22. Commitments

The First Nation has committed to design and contract administrative services for the Wharf Reconstruction Project with a contract price of \$1,333,400 with expenditures of \$1,262,395 to date and has entered into a contract for the construction of the Wharf Reconstruction Project with a contract price of \$6,166,674 with expenditures of \$4,777,523 to date.

The First Nation has entered into an agreement for the New Ferry Project Manager with a contract price of \$366,400 with expenditures of \$93,778 to date and has entered into a contract for the construction of the New Ferry Project with a contract price of \$18,788,288 with expenditures of \$4,509,189 to date.

The First Nation has entered into a contract for the renovations of the Social Services Building with a contract price of \$1,412,478 with expenditures of \$1,332,448 to date.

The First Nation has entered into a contract for the dry docking and repair of the Wasseyaagmig vessel with a contract price of \$1,718,036 with expenditures of \$1,492,348 to date.

23. Subsequent Event

Subsequent to year-end the First Nation has secured approximately \$5 million in additional borrowing from the First Nations Finance Authority in order to fund capital projects.

Beausoleil First Nation Notes to Consolidated Financial Statements

March 31, 2020

24. Uncertainty due to COVID-19

Subsequent to year end, the impact of COVID-19 in Canada and on the global economy increased significantly. This has resulted in worldwide emergency measures to combat the spread of the virus. Due to the pandemic, the First Nation incurred additional expenses relating to COVID-19 prevention, however they also received additional one-time funding to offset these expenses. There was no interruption to regular funding received from ISC and they received approval in order to carry forward unspent funding for certain programs.

Around the time of year end, the financial markets experienced a significant increase in volatility as a result of the uncertainty related to the COVID-19 pandemic and portfolio investments experienced significant declines. However, of October 31, 2020, the investment portfolio with TD Waterhouse had experienced a market increase of approximately 10.2% recovering from a 1.3% decrease as of March 31, 2020. Similarly the Williams Treaty Settlement Trust investment portfolio had experienced a market increase of approximately 5.5% recovering from a 3.8% decrease as of March 31, 2020. However, the First Nation's portfolio investments could experience further volatility as the impacts continue.

Given the daily evolution of the COVID-19 outbreak and the global responses to curb its spread, the First Nation is not able to fully estimate the future effects of the COVID-19 outbreak on its operations.

Beausoleil First Nation Notes to Consolidated Financial Statements

March 31, 2020

25. Segmented Information

The First Nation is a diversified government institution that provides a wide range of services to its members such as education, health and social services, economic development, housing, police, fire, public works, planning, lands and trust, recreation and other general government services. Distinguishable functional segments have been separately disclosed in the segmented information.

For each reported segment, revenues and expenses include amounts that are directly attributable to the segment and amounts are allocated on a reasonable basis. Therefore certain allocation methodologies are employed in the preparation of segmented financial information, including transfers that have been apportioned based on a percentage of budgeted expenses.

The accounting policies used in these segments are consistent with those followed in the preparation of the financial statements as disclosed in the summary of significant accounting policies.

The nature of the segments and the activities they encompass are as follows:

Administration and Governance

The administration and governance functional area oversees the delivery of all governmental services. The functional area is responsible for ensuring that there are adequate policies and procedures in place to safeguard assets and to properly report financial activities. In addition, this functional area includes the governance activities of chief and council and management, public infrastructure, employment and training, library services, social housing and assistance for computer and communications related projects and services.

Education

The education functional area provides education management services to the First Nation members as well as overseeing various small incentives, including operation of the library on behalf of the communities.

Health Services

The health services functional area provides a diverse bundle of services directed toward the well-being of the First Nation members including such activities as long-term care, health centres, diabetes, fetal alcohol syndrome, mental health, smoke free programs, traditional healing, and training designed to enhance the health of member communities.

Social and Community Services

The social and community services functional area provides services directed towards the well being of member's in need on non-health related services including such activities as income support, home support and provision of child welfare services.

Beausoleil First Nation Notes to Consolidated Financial Statements

March 31, 2020

25. Segmented Information (continued)

Housing

The housing functional area provides rental housing to qualifying members of the First Nation.

Infrastructure and Community Property

The infrastructure and community property functional area provides services for the longevity of the First Nation by the acquisition and maintenance and management of the physical assets of the First Nation, excluding housing.

Employment and Economic Development

The employment and economic development functional area provides services, employment and training opportunities to members along with encouraging economic development of the First Nation through direct and indirect economic development initiatives.

Transportation

The transportation functional area provides transportation services to and from the First Nation in the form of ferries, hovercraft, and air boats.

Lands

The lands functional area provides services for the First Nation to pursue various activities related to lands on behalf of the members.

Emergency Services

The emergency services functional area provides services for the First Nation relating to ambulance, fire, and emergency preparedness.

Reserve and Other

The reserve and other functional area includes the management and distribution of funds received from the Ontario First Nations Limited Partnership, and trust funds held by Indigenous Services Canada.

Beausoleil First Nation
Notes to Consolidated Financial Statements

March 31, 2020

25. Segmented Information (continued)

	Administration and Governance			Education			Health Services			Social and Community Services		
	Budget 2020	2020	2019	Budget 2020	2020	2019	Budget 2020	2020	2019	Budget 2020	2020	2019
Revenue												
Federal government transfers	\$ 631,146	\$ 931,239	\$ 100,237,793	\$ 124,869	\$ 111,734	\$ 556,996	\$ 1,289,263	\$ 1,366,832	\$ 1,130,628	\$ 1,305,660	\$ 1,165,763	\$ 319,165
Provincial government transfers	-	(96,515)	66,260,022	789,470	847,315	699,369	335,923	438,148	435,849	704,882	2,334,381	2,489,891
Nookmis Trust revenue	6,650,053	3,058,429	6,969,274	-	-	-	-	-	-	-	-	-
Ontario First Nation Limited Partner	-	-	-	-	-	-	-	-	-	-	-	-
User fees	-	-	-	18,320	15,320	20,320	-	-	-	-	-	-
Other	1,451,786	3,465,947	1,544,696	4,114,508	4,327,307	3,976,629	606,184	634,838	661,547	156,049	187,116	168,289
	<u>8,732,985</u>	<u>7,359,100</u>	<u>175,011,785</u>	<u>5,047,167</u>	<u>5,301,676</u>	<u>5,253,314</u>	<u>2,231,370</u>	<u>2,439,818</u>	<u>2,228,024</u>	<u>2,166,591</u>	<u>3,687,260</u>	<u>2,977,345</u>
Expenses												
Salaries and wages	1,573,000	1,749,071	1,190,673	2,457,470	2,226,497	2,024,404	1,510,200	1,520,076	1,325,573	736,466	429,570	423,900
Materials, services and other	1,007,417	609,801	473,557	1,376,509	1,268,108	1,248,870	730,092	743,668	689,956	734,958	588,103	520,026
Repairs and maintenance	25,000	16,981	30,151	100,439	169,263	175,355	31,250	50,788	110,181	20,350	1,494	2,930
Contracted services, professional fees	60,695	185,243	139,461	34,500	19,401	30,397	85,980	87,568	47,384	15,000	57,203	53,269
Utilities, insurance	38,700	26,572	26,756	64,300	55,689	61,710	55,698	39,190	41,592	8,517	6,272	4,640
Rental	5,200	-	-	-	-	-	38,700	30,900	20,904	24,000	12,000	12,000
Amortization	-	43,423	45,632	-	106,023	107,265	-	83,711	82,859	-	5,363	3,738
Loss on disposal of assets	-	-	345	-	-	-	-	-	927	-	-	-
Interest expense	-	-	-	-	-	-	-	-	-	-	-	-
Williams Treaties Settlement	-	-	-	-	-	-	-	-	-	-	-	-
Distributions	-	529,039	48,150,000	-	-	-	-	-	-	-	-	-
Other	2,000,715	2,622,453	849,809	2,158,365	1,732,078	1,877,458	14,000	15,138	16,429	5,000	1,540,970	1,486,731
	<u>4,710,727</u>	<u>5,782,583</u>	<u>50,906,384</u>	<u>6,191,583</u>	<u>5,577,059</u>	<u>5,525,459</u>	<u>2,465,920</u>	<u>2,571,039</u>	<u>2,335,805</u>	<u>1,544,291</u>	<u>2,640,975</u>	<u>2,507,234</u>
Net surplus (deficit)	<u>\$ 4,022,258</u>	<u>\$ 1,576,517</u>	<u>\$ 124,105,401</u>	<u>\$ (1,144,416)</u>	<u>\$ (275,383)</u>	<u>\$ (272,145)</u>	<u>\$ (234,550)</u>	<u>\$ (131,221)</u>	<u>\$ (107,781)</u>	<u>\$ 622,300</u>	<u>\$ 1,046,285</u>	<u>\$ 470,111</u>

Beausoleil First Nation
Notes to Consolidated Financial Statements

March 31, 2020

25. Segmented Information (continued)

	Housing			Infrastructure and Community Property			Employment and Economic Development			Transportation		
	Budget 2020	2020	2019	Budget 2020	2020	2019	Budget 2020	2020	2019	Budget 2020	2020	2019
Revenue												
Federal government transfers	\$ 303,541	\$ 403,977	\$ 640,678	\$ 1,091,195	\$ 978,812	\$ 1,962,879	\$ 176,363	\$ 172,380	\$ 192,967	\$ 14,511,567	\$ 5,408,962	\$ 1,226,704
Provincial government transfers	-	-	-	213,389	119,400	119,400	165,040	131,947	71,120	2,354,167	624,130	85,704
Nookmis Trust revenue	-	-	-	-	-	-	-	-	-	-	-	-
Ontario First Nation Limited Partner	-	-	-	-	-	-	-	-	-	-	-	-
User fees	367,075	370,415	347,820	-	-	-	-	-	-	-	-	-
Other	254,829	287,332	451,086	265,082	456,774	425,869	136,892	111,769	108,610	17,676,370	299,036	450
	<u>925,445</u>	<u>1,061,724</u>	<u>1,439,584</u>	<u>1,569,666</u>	<u>1,554,986</u>	<u>2,508,148</u>	<u>478,295</u>	<u>416,096</u>	<u>372,697</u>	<u>34,542,104</u>	<u>6,332,128</u>	<u>1,312,858</u>
Expenses												
Salaries and wages	187,500	261,664	313,258	963,800	991,783	901,045	519,800	409,796	462,988	1,302,800	1,313,614	1,278,829
Materials, services and other	312,868	237,550	124,747	545,882	708,673	608,172	188,355	125,426	56,853	586,600	484,050	486,757
Repairs and maintenance	219,935	396,703	327,369	690,598	391,806	372,317	43,500	38,854	26,054	1,000,000	628,502	193,449
Contracted services, professional fees	4,200	23,486	4,200	700	26,565	12,177	19,788	-	20,000	-	-	600
Utilities, insurance	80,142	73,992	72,849	153,800	180,669	163,691	15,400	17,998	13,927	149,000	135,224	133,672
Rental	-	-	-	-	-	-	-	-	-	-	-	-
Amortization	-	315,514	264,747	-	810,373	822,076	-	25,716	25,448	-	335,052	330,539
Loss on disposal of assets	-	-	142,601	-	-	-	-	-	-	-	-	-
Interest expense	74,332	32,564	28,239	-	-	-	-	-	-	-	-	-
Other	251,000	310,613	170,619	56,000	47,018	40,064	3,000	-	-	4,300	-	-
	<u>1,129,977</u>	<u>1,652,086</u>	<u>1,448,629</u>	<u>2,410,780</u>	<u>3,156,887</u>	<u>2,919,542</u>	<u>789,843</u>	<u>617,790</u>	<u>605,270</u>	<u>3,042,700</u>	<u>2,896,442</u>	<u>2,423,846</u>
Net surplus (deficit)	\$ (204,532)	\$ (590,362)	\$ (9,045)	\$ (841,114)	\$ (1,601,901)	\$ (411,394)	\$ (311,548)	\$ (201,694)	\$ (232,573)	\$ 31,499,404	\$ 3,435,686	\$ (1,110,988)

Beausoleil First Nation
Notes to Consolidated Financial Statements

March 31, 2020

25. Segmented Information (continued)

	Lands			Emergency Services			Reserve and Other			Totals		
	Budget 2020	2020	2019	Budget 2020	2020	2019	Budget 2020	2020	2019	Budget 2020	2020	2019
Revenue												
Federal government transfers	\$ 522,441	\$ 242,817	\$ 356,913	\$ 64,013	\$ 64,013	\$ 64,013	\$ -	\$ -	2,857,143	\$ 20,020,058	\$ 10,846,529	\$ 109,545,879
Provincial government transfers	85,000	89,482	80,419	1,991,507	1,989,345	1,337,029	-	-	-	6,639,378	6,477,633	71,578,803
Nookmis Trust revenue	-	-	-	-	-	-	-	-	-	6,650,053	3,058,429	6,969,274
Ontario First Nation Limited Partner	-	-	-	-	-	-	1,560,000	1,649,417	1,862,924	1,560,000	1,649,417	1,862,924
User fees	-	-	-	-	-	-	514,000	540,657	578,476	899,395	926,392	946,616
Other	6,000	52,757	46,602	20,000	28,745	4,339	1,235,013	1,801,264	1,736,681	25,922,713	11,652,885	9,124,798
	613,441	385,056	483,934	2,075,520	2,082,103	1,405,381	3,309,013	3,991,338	7,035,224	61,691,597	34,611,285	200,028,294
Expenses												
Salaries and wages	265,859	249,979	240,640	1,262,386	1,293,616	1,107,491	-	-	32,679	10,779,281	10,445,666	9,301,480
Materials, services and other	107,071	108,787	146,051	199,350	225,059	148,298	31,025	1,096	275,431	5,820,127	5,100,321	4,778,718
Repairs and maintenance	5,710	4,258	1,913	61,600	52,720	59,792	7,785	22,331	17,200	2,206,167	1,773,700	1,316,711
Contracted services, professional fees	7,000	2,175	3,121	104,500	134,847	95,685	11,900	39,293	6,620	344,263	575,781	412,914
Utilities, insurance	3,000	2,450	1,986	47,350	49,926	44,923	1,000	2,449	378	616,907	590,431	566,124
Rental	-	-	-	24,000	24,000	6,000	-	-	-	91,900	66,900	38,904
Amortization	-	10,808	8,289	-	92,454	80,345	-	3,908	377	-	1,832,345	1,771,315
Loss on disposal of assets	-	-	-	-	-	-	-	-	-	-	-	143,873
Interest expense	-	-	-	-	-	-	-	-	-	74,332	32,564	28,239
Williams Treaties Settlement	-	-	-	-	-	-	-	-	-	-	-	-
Distributions	-	-	-	-	-	-	-	-	-	-	529,039	48,150,000
Other	12,000	66,213	30,425	-	-	-	20,000	687,175	427,051	4,524,380	7,021,658	4,898,586
	400,640	444,670	432,425	1,699,186	1,872,622	1,542,534	71,710	756,252	759,736	24,457,357	27,968,405	71,406,864
Net surplus (deficit)	\$ 212,801	\$ (59,614)	\$ 51,509	\$ 376,334	\$ 209,481	\$ (137,153)	\$ 3,237,303	\$ 3,235,086	\$ 6,275,488	\$ 37,234,240	\$ 6,642,880	\$ 128,621,430

Beausoleil First Nation
Notes to Consolidated Financial Statements

March 31, 2020

25. Segmented Information (continued)

	Consolidation Adjustments			Consolidated Totals		
	Budget 2020	2020	2019	Budget 2020	2020	2019
Revenue						
Federal government transfers	\$ -	\$ -	\$ -	\$ 20,020,058	\$ 10,846,529	\$ 109,545,879
Provincial government transfers	-	-	-	6,639,378	6,477,633	71,578,803
Nookmis Trust revenue	-	-	-	6,650,053	3,058,429	6,969,274
Ontario First Nation Limited Partner	-	-	-	1,560,000	1,649,417	1,862,924
User fees	-	-	-	899,395	926,392	946,616
Other	1,235,967	1,273,344	1,176,766	24,686,746	10,379,541	7,948,032
	<u>1,235,967</u>	<u>1,273,344</u>	<u>1,176,766</u>	<u>60,455,630</u>	<u>33,337,941</u>	<u>198,851,528</u>
Expenses						
Salaries and wages	-	-	-	10,779,281	10,445,666	9,301,480
Materials, services and other	1,235,967	1,273,344	1,176,766	4,584,160	3,826,977	3,601,952
Repairs and maintenance	-	-	-	2,206,167	1,773,700	1,316,711
Contracted services, professional fees	-	-	-	344,263	575,781	412,914
Utilities, insurance	-	-	-	616,907	590,431	566,124
Rental	-	-	-	91,900	66,900	38,904
Amortization	-	-	-	-	1,832,345	1,771,315
Loss on disposal of assets	-	-	-	-	-	143,873
Interest expense	-	-	-	74,332	32,564	28,239
Williams Treaties Settlement Distributions	-	-	-	-	529,039	48,150,000
Other	-	-	-	4,524,380	7,021,658	4,898,586
	<u>1,235,967</u>	<u>1,273,344</u>	<u>1,176,766</u>	<u>23,221,390</u>	<u>26,695,061</u>	<u>70,230,098</u>
Net surplus (deficit)	<u>\$ -</u>	<u>\$ -</u>	<u>\$ -</u>	<u>\$ 37,234,240</u>	<u>\$ 6,642,880</u>	<u>\$ 128,621,430</u>